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# **Mark Your Calendar**

Annual Membership Meeting

Thursday November 9th, 2023 @6:30PM, Fallston Barrel House

### Need to Sell Stock?

If you no longer wish to be a member of the Fallston Club for the 2024 season, please email <u>fallstonclub@gmail.com</u> to be issued a stock refund.

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### **Important! Conditional Members and Waitlist Members:**

We currently have over 232 members on our waitlist. Therefore, expect up to a two-year wait before being offered a membership. The Fallston Club office manager will contact you as soon as a membership becomes available. As stock memberships become available, we will offer those to our conditional members first, in the order of application. If your home or email address changes, please notify the office manager at <u>fallstonclub@gmail.com</u>. Keep an eye on your email!

### Annual Membership Meeting Details:

### STOCKHOLDERS ONLY!

Please join us on Thursday, November 9th in the downstairs bar area at the Barrel House. Registration begins at 6:30 PM, with the meeting beginning at 7:00 PM. The meeting is over by 8:00 or 8:30 PM. As a stock owner of the club, it is important that you attend. If you cannot attend in person, please use the attached proxy form to submit your vote for the board as well as the budget.

Six positions on the Board of Directors will be filled by election. The Budget for 2024 will be presented for approval. The Nominating Committee presents the Board Nominees on the following pages, and the Budget is also at the end of this newsletter.

### **MEETING AGENDA:**

- 1) Introductions
- 2) Review 2023 Annual Meeting Minutes
- 3) President's Report
- 4) Introduction of Board Candidates
- 5) Election of Board Members
- 6) Committee Reports
- 7) Presentation of 2024 Budget
- 8) Open Discussion

### Proposed By-Law Changes

### **Article V Dues and Fees**

### Section 1: Annual Dues

a. Annual dues she be required to support the programs, maintenance, and capital improvements of the Club. Dues shall be payable by March 1 of each year, and any dues not paid by this date shall be subject to a late payment charge of 15% of the amount due. Any membership for which dues have not been paid by March 30 shall revert to a conditional privilege membership for one year and be offered as such to the next applicant(s) on the waiting list and shall be subject to an additional 10% charge on the amount due. Appropriate fees will be assessed to the member. If dues are not paid in full by next year's deadline, the membership shall be considered cancelled and be offered to the next applicant on the waiting list.

#### Section 3: Withdrawal of Membership

a. Members wishing to withdraw from the Club without paying annual dues must notify the Club in writing prior to March 1 or be liable for a penalty amounting up to 25% of the annual dues.

### Current Bylaws

### ARTICLE V DUES AND FEES

#### Section 1: Annual Dues

- a. Annual dues shall be as required to support the programs, maintenance and capital improvements of the Club. Dues shall be payable by April 1 of each year, and any dues not paid by this date shall be subject to a late payment charge of 5% of the amount due. Any membership for which dues have not been paid by April 30 shall revert to a conditional privilege membership for one year and be
- b. No refunds of dues or fees shall be made in the event of any necessary suspension of the operation of the Club's facilities.

<u>Section 2: Fees.</u> Following a recommendation by the Board of Directors and approval of the membership, assessments may be levied against all stockholders.

#### Section 3: Withdrawal of Membership

- a. Members wishing to withdraw from the Club without paying annual dues must notify the Club in writing prior to April 1 or be liable for a penalty amounting to 25% of the annual dues.
- b. Upon receipt of withdrawal notification, the Club will sell the membership to the next eligible applicant on the waiting list. A refund of all monies due minus any debts to the Club will be made to the previous member of record following the sale of the membership.

#### **President's Letter to Club Members**

We are putting the finishing touches on closing the Club for the year. I hope this letter finds everyone enjoying the beginning of the Fall season. It's ironic....this is one of the most beautiful times of the year at the Club. On behalf of the Board of Directors, our Club Manager, and staff, allow me to express our considerable gratitude to everyone who contributed to make the 2023 season a success.

Hopefully you noticed one of the newer improvements made to The Club this season as soon as you drove in. We replaced and added to our fencing to make it not only aesthetically pleasing, but to help with the safety of our members and avoid the mud wash out of the swim meet parking area. Speaking of our Swim Team, our Fins placed 2<sup>nd</sup> overall in the HSL league this summer. We couldn't be prouder. We hope the new Go Tab system at the Sink or Swim Café provided members with ease and efficiency when ordering and from what I heard, the new runner system to bring food to your table was a hit. We also added a new water fountain with a filling station and got a lot of positive feedback there. The addition of tables on the pool deck hopefully added to your overall enjoyment spending long days and nights at The Club. And our outdated tennis shed was replaced with a new one to keep everything tennis in tip top shape!

At the end of each season, the Board assesses the state of our financials and puts together a budget for the following year. As noted last year, the cost of minimum wage is continuing to increase (please see structure below). Therefore, this is the driving factor in our decision to raise both the family and single membership dues by \$25. Next season, the annual family membership dues will be \$825 and the annual single membership dues will be \$575. Summer 2024 invoices will be sent in January and dues paid by credit card will incur a 3% fee. We have also found it necessary to increase Swim Team dues from \$115 to \$140, which is still one of the best values among all the swimming clubs in the county. I can assure you that each of us appreciates the significance of this decision and that none of us wish to further impact the finances of our friends and fellow Club members, we simply need to act as prudent fiduciaries considering drastic inflation. We have spoken to the other swim clubs in the county with 19.5 acres, 4 pools, a fishing pond, The Fallston Fins Swim Team, The Sink or Swim Café, numerous social events, and the pleasure of bringing personal alcoholic beverages. Ultimately, we strongly felt that this increase in dues was in the best interest of the Club for both its short- and long-term future.

Increase in minimum wage: The Maryland minimum wage increase is as follows: January 1, 2022 – \$12.50 January 1, 2023 – \$13.25 January 1, 2024 – \$14.00 January 1, 2025 – \$15.00

I would like to extend a huge thank you to those of you that have thrown your name into the hat for election for the Board of Directors. It is a rewarding opportunity to make a difference at the summer retreat that we all love.

I invite you to attend the annual meeting on November 9<sup>th</sup> at 7PM at the Barrel House and I look forward to seeing you all next May. Until next summer....

Heather Rockhill President, Board of Directors

### FALLSTON CLUB NOMINATING COMMITTEE LETTER

TO: THE FALLSTON CLUB GENERAL MEMBERSHIP

FROM: THE NOMINATING COMMITTEE (Brian Taylor & Ralph Patton)

SUBJECT: CANDIDATES FOR THE BOARD OF DIRECTORS FOR 2024 & 2025

After considerable effort, the Nominating Committee wishes to present the following slate of candidates for six available positions on the Fallston Club Board of Directors for a two-year term.

### CANDIDATES FOR THE FALLSTON CLUB BOARD OF DIRECTORS INCLUDE:

MIKE EDGE	WILL REIBER
GINA O'BRIEN	RYAN BEHNKEN
AMY DECK	JAMIE MYERS
GARNER LEIDY	KATIE GONANO
JASON SCHLOSSER	

We certify that all candidates have given their prior consent to having their names placed in nomination.

Nominating Committee The Fallston Club, Inc.

### Mike Edge

Mike has been a Harford County native for life and recently moved to Fallston with his son Gannon and daughter Mackenzie in 2015. Prior to 2015 he resided with his children just over the border in Bel Air. Gannon is a senior at Harford Tech and Mackenzie is a freshman at Fallston High School. Mike is four season recreation coach volunteer for girls lacrosse, baseball, softball, soccer and indoor soccer. Mike is also a former Eagle Scout and volunteers as a Boy Scout Adult leader.

Just out of Frostburg State, Mike was a Harford County Public Schools teacher at North Harford Middle and coach of soccer and lacrosse at North Harford High School. Mike is currently the Director of Marketing for Agape Physical Therapy and Regional Sales Specialist for USPh. Mike has 30+ years in the fitness industry holding many roles in line and management. Former Director of Operations Bel Air Athletic Club with direction over aquatics, facilities, programs, and fitness. (15 Years) Former Owner of Edge Sports Performance and Fitness a 5,000 sq/ft membership and training facility in Forest Hill. (7 years) Former Athletic Director/ Asst General Manager at The Arena Club. Mike directed aquatics, facilities, programs, and fitness. (7 years) Mike is currently serving his second term as Vice President. While on board Mike worked on the building committee, social committee, and administrative committee.

### Jamie Myers

Jamie and his wife Janine, and their two children Jake and Jessica have been members of the Fallston Club for four years. They moved to Bel Air in 2019 and Jamie works for Clearview Group as a manager for business development and Janine is a teacher at Stoneleigh Elementary School.

The family is very involved at the Fallston Club. Jake and Jessica are on the Fallston Fins swim team and Janine and Jamie will be managing the apparel next season. You can usually find Jamie with his group of friends now known as the "Back Pooligans" playing cornhole, disc golf or grilling up a small feast.

For the last two years Jamie has been the Communications Chair for the board responsible 24/7 for updating the calendar and other content on the club website, providing posts for the social media pages and responding to members' questions and inquiries. This past season he re-implemented text notifications for alerts about closings and special events. Jamie has run the trivia nights for the club and has volunteered with other events including the spring cleanup, adult party, ice cream social, Mothers' Day brunch, and family bingo nights. Jamie loves being a board member and is humbled with the opportunity to continue serving the Fallston Club.

### Gina O'Brien

Gina, her husband, Bob, and their children Claire and Jack, have been members of the Fallston Club for 10+ years. Both children are very active in the community with sports. Claire swims for The Fallston Club and enjoys volleyball while Jack plays football for Fallston Cougars rec, Fallston Basketball, and is a member of the Hickory Hornets black team.

Gina has been a resident of Harford County since 1986 and graduated from C. Milton Wright High School. She has worked for Kelly Benefits in Sparks for over 20 years in a variety of positions and is currently an Executive Assistant for the Kelly Benefits Strategies team. When not enjoying weekends at The Fallston Club, or on a sideline rooting for her kids, Gina volunteers on the Parent Association Board at Notre Dame Preparatory School where her daughter attends high school. With a passion for having fun and socializing, Gina is looking forward to continuing the board for her 3<sup>rd</sup> term and serving as the Social Chair at The Fallston Club.

### Amy Deck

Amy Deck resides in Forest Hill with her husband Paul (who teaches Physical Education at Hickory Elementary), and two sons: Garrett and Aidan. Garrett is 19, a graduate of North Harford High School, and Aidan is a Senior at Fallston High School and currently plays golf and baseball. Both sons have participated in Fallston Rec sports since they were five years old. She has one dog, one cat, and lots of egg-laying chickens! Amy is currently in her 23<sup>rd</sup> year of teaching at Forest Lakes Elementary School where she is also the school's PACE (Parent and Community Engagement) Liaison for the past three years. She also tutors students in grades K-5 during the school year and summer in all content areas. Amy is an active member at Freedom Church and serves on the Guest Services Team as the Lead Trainer. She has rewritten the Guest Services Manual and streamlined the training process. Amy enjoys being physically active by being a member of Crossfit Bel Air and SNAP fitness communities.

Amy has been a member of the Fallston Club since 2016 with her family and enjoys spending her summer poolside. During her time serving as a member of the Board of Directors, Amy has been an active member volunteering her time at every club clean-up and helping run several events including the ice cream social, and corn hole tournaments, and serves on several committees. She created the Beautification Committee to include sprucing up the property, installing new fencing, updating older equipment and signs, planning, and creating the gardens at the entrance of the driveway, painting the entrance gate, and planting perennial flowers around the property. She would like to continue to serve on the board to support other committees and improve her local pool community in any way possible.

### Will Reiber

Will Reiber and his family (Carrie and Brooks) have been members of the Fallston Swim and Tennis Club since 2017. Will is a lifelong Harford County resident who grew up in Edgewood. He joined the Aberdeen Police Department, fulfilling a childhood dream of serving residents of Harford County. That is also what has attracted him to serve his first term on the Board of Directors of the Fallston Swim and Tennis Club: the desire to give back to a community that offers so much to his family.

Currently, Will is the captain commanding the Operations Division of the Aberdeen Police Department. Will has nearly 25 years of total police experience and has always sought ways to collaborate with local organizations to serve the community better. In 2013, Will started the first-ever Badges for Baseball program in Aberdeen. The program unites local police and kids from the Boys and Girls Club to play baseball over a 5-week period in the Summer. Under Will's leadership, the Department has actively supported the Maryland Special Olympics athletes through various fund-raising efforts, including the 1st ever Badges and Ladders Softball game at Ripken Stadium. He and officers from the Aberdeen Police Department have donated their time and talents to support the mission of the Harford Family House. Will has participated in the "Home Runs for the Homeless" event for the past 10 years, has assisted in rejuvenating HFH properties, and has secured food and clothing donations to support homeless families. In his free time, Will enjoys coaching youth sports. He hopes that his background and experience can make the Fallston Club a safe and fun place to connect with families and friends.

### Ryan Behnken

Ryan Behnken has been on the Board for 4 years now. His children are still young and enjoy the Club very much. Ryan is choosing to run again because he really enjoys being a part of the Fallston Club Board team and still has work to do in his role. To name a few projects he has been an active part of since joining includes spearheading this summer's Small Biz Pop-Up event for our small business owner members, overseeing the HR sub-committee which was created to hire the existing Assistant Manager/General Manager Team and he has added some structure to this growing team. He sits on the board's Finance sub-committee that organizes the Club's budget each season.

### More Board of Director's Nominees on next page....

### Katie Gonano

My name is Katie Gonano. My husband and three children are members at The Fallston Club and absolutely love it. Interestingly my father-in-law, Dave Gonano Sr. was on the Fallston board decades ago when my husband was a kid! My love for Fallston and the community runs deep and I think I would make a good board member for the following reasons: I get along well with people and am outgoing. I think I'd be a good fit on the social committee. I have young children and care a lot about safety and also having fun! While I'm not the best at tennis, I really enjoy it and would like to amplify the current tennis and pickleball program. I take lessons with Drew Bruck, the longtime tennis coach at the club, and would love to work with him and the board to expand the tennis program and do more pickleball as well.

I also know many current board members and really love what they and other board members have done over the years and hope to continue their excellent work for making The Fallston Club one of the best, most fun and family friendly clubs around!

### Garner Leidy

Garner Leidy, his wife Lynne and their 3 children Morgan, Skylar and Jackson have lived in Fallston for 27 years. They joined the Fallston Swim Club in 2008.

The Leidy family is very active in the Fallston community. Jackson is a junior at FHS, plays on the lacrosse team, was a referee for rec soccer, coached Fallston girls lacrosse and now works at Wawa part time. Skylar just graduated from FHS, coached Fallston girl's lacrosse for the past 3 years, is a part time nanny, works at Savory deli and is studying to be a nurse at Harford Community College. Morgan is a junior at Towson University, studying criminal justice. She has an internship this year with the Department of Juvenal Justice, and works part time at Wawa. Lynne is the Manager of Marketing and Communications for Johns Hopkins Health Plans. She was the President of the Youth's Benefit Educational Foundation, and currently runs the website for the FHS PTSA.

Garner works for the marketing and printing company, Ironmark as the VP of PrePress and Design. Garner is currently on the Fallston Girls Lacrosse Board and has coached girls' lacrosse for 8 years. He has been running the Bonfire for the Beach Lax tournament for 7 years.

Over the years Garner has volunteered his time at the pool to help build the new volleyball pavilion, set up the disc golf and paint speed bumps. His favorite day is when he makes Sushi for whoever is hungry to stop by for a snack!

The Leidy's have enjoyed the Fallston Swim club every year, and look forward to many more years to come!

### Jason Schlosser

My name is Jason Schlosser. Most of you may already know me. I was raised and currently live in Fallston. I have been a current member for several years and even spent many summers attending the club as a kid. I manage people and jobs for a living as a project lead for a contracting company. I also have spent many years chairing for Harford County chapter of Ducks Unlimited organizing many fundraising events and coordinating memberships and funds. I would be interested in serving on the Board and could bring a helpful mindset for organizing events and member communication as I am close with many members of the community through youth sports, school and other friendships.

### **2024 FULL YEAR BUDGET**

Income	Amount
Admission Fees	35,000
Application + Registration Fees Concessions	18,000
Dues	132,000 615,000
Interest	900
Misc. Income	3,500
Social Activities	2,500
Swim Lessons	6,500
Swim Team	45,500
Total Income	858,900
Expenses	
Concessions	75,000
Insurance	31,500
Pool Supplies	40,000
Postage	40,000
Purchased Services	55,000
Repairs	25,000
Salaries + Benefits	398,100
Social Activities	28,000
Bank Service Charges	12,000
Supplies	20,500
Swim Team	18,000
Taxes + Licenses	8,000
Telephone	3,500
Tennis	4,500
Travel/Entertainment	5,000
Utilities	25,000
Capital Improvements	42,915
Capital Improvements	42,910
Sub-Total Expenses	5 792,415
Building Loan Interest Exp	6,500
Building Loan Principal	59,985
Building Project	00,000
Repair Reserve	-